



**PRONTO xi**

**770**

Marketing Advisory

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This document contains statements related to our current and future developments that may constitute forward-looking statements.

They are subject to changes and may be available in a Pronto Xi 770 service pack or future release of Pronto Xi.

All diagrams, drawings, product screenshots and any other types of visualisations in this document, use demo or synthetic data created for display purposes only.

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# Introduction

With a focus on user experience and productivity, **Pronto Xi 770** helps users to achieve more with greater ease

The latest release of Pronto Xi ERP and analytics software, Pronto Xi 770 has everything it takes to give your business greater control over its processes and provide leaders with the tools to make better decisions, become more agile and drive increased growth.

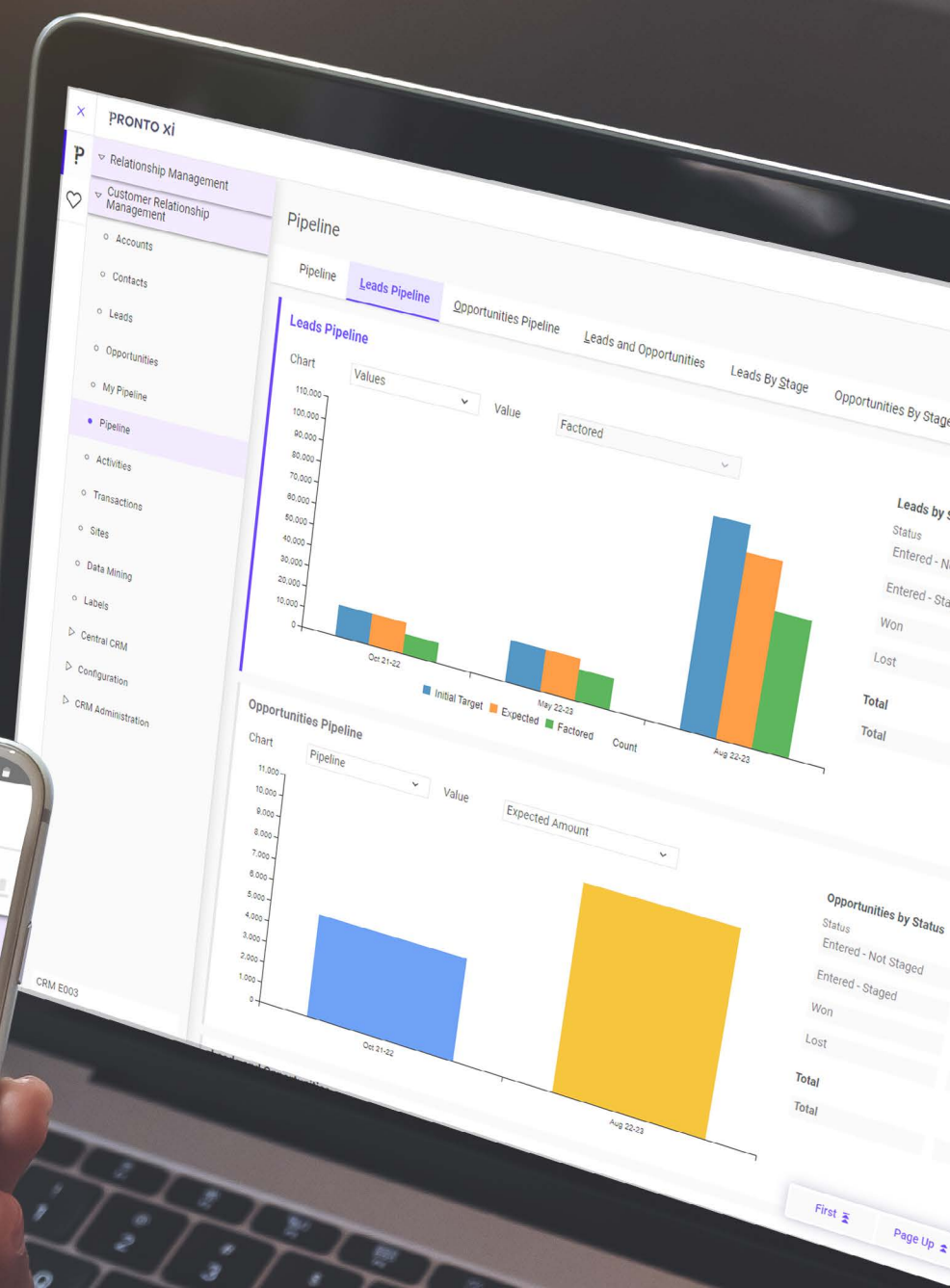
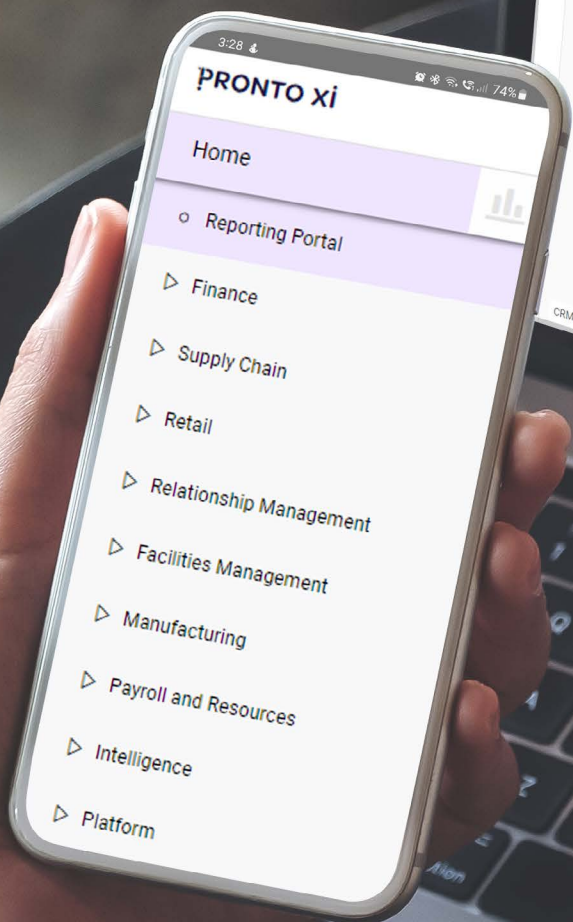
Many of software's new capabilities and enhancements are a direct result of extensive consultation with customers across a range of industries. We call this practical innovation, as it solves real challenges.

**New functionality in Pronto Xi 770 includes:**

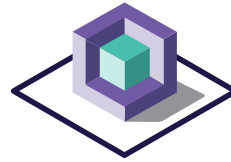
- responsive web interface and redesigned main menu
- new eInvoicing capability
- new Customer Relationship Management (CRM) user interface
- Manufacturing shopfloor optimisation
- enhancements to the Employee Portal

and more...

We look forward to helping you leverage the new features to support your business goals.



# Foundation



## Web interface

Pronto Xi has been redesigned with a new look and feel for an improved user experience. Several modules are now fully responsive, making it easy to use Pronto Xi 770 on all your devices, from smartphones to desktops. The main menu has also been redesigned to provide greater consistency throughout, so it's quicker and easier to find the information you need.

## Workspaces

Workspaces can now be centrally designed and deployed through your business using set-and-forget rules, enabling your end users to get started quickly.

Pronto Xi 770 offers an ever-growing library of widgets, including 4GL widgets with live actionable information to simplify and optimise common tasks.

The screenshot displays the Pronto Xi web interface. On the left is a navigation menu with categories like Reporting Portal, Finance, Supply Chain, Retail, Relationship Management, Facilities Management, Manufacturing, Payroll and Resources, Intelligence, Platform, and Administration. The main content area is titled 'Home' and contains several widgets:

- Service Call - Average Days:** A line chart showing trending data for 10 records, with a significant peak in late 2021.
- Service Contract - Call Volumes:** A bar chart comparing call volumes for various service centres (Melbourne, Sydney, Perth, Brisbane, Adelaide, Hobart) across YTD and LY YTD.
- Pronto Software:** A promotional banner for Pronto Software with the text: "Without extra resources, Mitchell Services managed a tripling in sales orders!"
- Tweets by @ProntoSoftware:** A tweet from Pronto Software (@ProntoSoftware) announcing the new version of their ERP & analytics software, highlighting features like easy navigation and great visibility.
- Customer Follow Up - On or Before 16-AUG-2022:** A table listing follow-up tasks for various customers, including WWOOL, WJTUSD, WJTCUST2, MN-TT, and STEVE3.

At the bottom right, there are 'Save' and 'Cancel' buttons.

Workspaces provide easy access to key insights and actions that are relevant to an end user's role

# Financials



GL02_2 - Statement of Financial Position Australian Company Ltd						
Summary or Detail	Year	Period	Display Ratios			
Summary	0 - Current	3 - September	No			
	Period O/B	MTD	YTD	LY MTD	LY YTD	LY Full Year
<b>ASSETS</b>						
<b>Current Assets</b>						
Cash	10,283,492.62	115,995.03	10,399,487.65	3,084,464.76	8,696,272.91	10,639,451.03
Accounts Receivable	2,941,063.81	154,164.14	3,095,247.95	(260,596.63)	1,323,491.41	2,622,619.16
Prepayments	942,985.36	3,190.00	946,175.36	(1,673.18)	976,358.09	947,220.36
Inventory	20,474,426.77	(291,737.15)	20,182,689.62	70,479.13	21,043,511.23	20,519,147.38
Other Receivables	772,602.44	3,356.57	775,959.01	3,356.57	765,379.01	755,305.26
<b>Current Assets <sup>1</sup></b>	<b>35,414,591.00</b>	<b>(15,031.41)</b>	<b>35,399,559.59</b>	<b>2,896,030.65</b>	<b>32,805,012.65</b>	<b>35,463,743.19</b>
<b>Non Current Assets</b>						
Goodwill	151,998.00	0.00	151,998.00	0.00	151,998.00	151,998.00
Accumulated Amortisation	0.00	0.00	0.00	0.00	0.00	0.00
Property, Plant and Equipment	444,743.89	(5.83)	444,738.06	(16.88)	444,831.50	444,755.56
Furniture and Fittings	294,761.32	0.00	294,761.32	0.00	294,761.32	294,761.32
Motor Vehicles	1,780,522.83	199,215.65	1,979,738.48	(3,431.73)	54,846.70	46,812.47
Office Equipment	6,716.70	(138.33)	6,578.37	(6,309.99)	19,231.35	6,993.37
Computer Equipment	98,788.22	0.00	98,788.22	0.00	99,188.22	98,788.22
Buildings	5,504,837.34	0.00	5,504,837.34	0.00	5,504,837.34	5,504,837.34
Land	2,680,000.00	0.00	2,680,000.00	0.00	2,680,000.00	2,680,000.00
Investments	669,144.06	0.00	669,144.06	0.00	669,144.06	669,144.06
<b>Non Current Assets <sup>2</sup></b>	<b>11,631,512.36</b>	<b>199,071.49</b>	<b>11,830,583.85</b>	<b>(9,758.60)</b>	<b>9,918,838.49</b>	<b>9,898,090.34</b>
<b>Assets</b>	<b>54,001,570.02</b>	<b>(64,898.83)</b>	<b>53,936,671.19</b>	<b>2,777,737.12</b>	<b>52,043,318.73</b>	<b>54,209,662.26</b>

The new GL Reporting Commentary feature together with Cognos Analytics delivers extra functionality for financial users

GL02_2 - Statement of Financial Position Australian Company Ltd		
Comment Id	Comment	Reporting Class
1	Drop in inventory due to better than expected sales to New Zealand in the month.	Current Assets
2	Four the maintenance vans were replaced in the month as per normal asset renewal program.	Non Current Assets

## Bank reconciliation

Reduce the time you spend on bank reconciliation with Pronto Xi 770's new reconciliation features, which include a rules engine for mapping statement data, automatic statement uploads and the ability to map a variety of different file formats.

The new features will be released in a Pronto Xi 770 service pack.

## Prepayments

Users are now able to create special prepayments for customers and suppliers, with full visibility of all prepayments at any time.

## Reporting commentary

The new reporting commentary feature in the General Ledger tab allows comments to be tied to General Ledger accounts, natural accounts or reporting classes. Comments are stored directly in Pronto Xi, reducing the need to duplicate work.

## eInvoicing

Avoid errors, decrease payment times and reduce costs with Pronto Xi's new eInvoicing capability, which allows you to send and receive invoices digitally. eInvoicing occurs through an API, with invoices transmitted via access points managed by a Pronto Software Solution Partner.

The new features will be released in a Pronto Xi 770 service pack.

# Payroll & Resources



## Payroll

Payroll is now fully compliant with Single Touch Payroll (STP) Phase 2, so you can be confident that your pay run meets the most up-to-date compliance and reporting requirements of the Australian Taxation Office (ATO).

In addition, new functionality and a centralised pay-run processing screen help to improve the user experience, reduce work duplication and simplify payroll processes.

## Employee Portal

Enhancements to the Employee Portal help to simplify the user experience at all levels. Employees can now copy existing timesheets to quickly create new timesheets, while a new emergency contacts card and additional information on the Leave Balance screen give employees greater ability to self-service and managers more visibility to make informed decisions.

## Resource Management

Resource Management is now easier to use, offering new functionality to assist you in finding the right resources and scheduling tasks.

Users can automate regular work activities by creating attribute templates that are automatically applied to Pronto Xi's Service Management and Project modules. Events in on-hold service calls have also been enhanced, work order management has been fine-tuned, and time and attendance APIs have been integrated into timesheets.

A screenshot of the PRONTO xi Employee Portal interface. The page is divided into several sections: 'My personal details' (showing Frank Jones, Senior Manager), 'My team' (listing Amy Miller), 'My emergency contact details' (listing Mary Jones and Barry Harvey), 'My to do list' (with an 'Approve leave request' for Amy Miller), 'Who's on leave' (no employees on leave), 'My leave balances (hours)' (table with columns: Leave type, Entitled, Taken, Owed), 'Review/approve my team's timesheets' (table with columns: Date, Expected, Entered, OT, Entries/Approved), and 'My resource timesheets' (table with columns: Date, Normal hours, OT hours, Entries).

Maintain all information about your staff



# Distribution



Purchase Order Approval

Purchase Order Approval | Groups | Officers | **Advanced Criteria**

**Purchase Order Approval** Correct Levels Approval Groups Audit

**Properties**  
 Workflow Type  
 Direct  Sequential  
 Approval Configuration  
 Groups  Officers

**Order Criteria**  
 Stock Limit  
 Non Stock Limit  
 Warehouse

**Item Criteria**  
 Division  
 Department  
 Category  
 Class  
 Group  
 Type

**Advanced Options**  
 Self Approval  
 Cancel Purchase Order if Rejected  
 Time Based Approval  
 Time Out Duration (hrs)  
  
 Advanced Criteria Exists

**Groups**

Group	Level	Time Out	Stock Limit	Non Stock Limit	Officers
A - Level A	1	24.00	1,100	220	2
B - Level B	2	48.00	11,000	2,200	3
C - Level C	3	72.00	9,999,999	9,999,999	3

**Advanced Criteria**

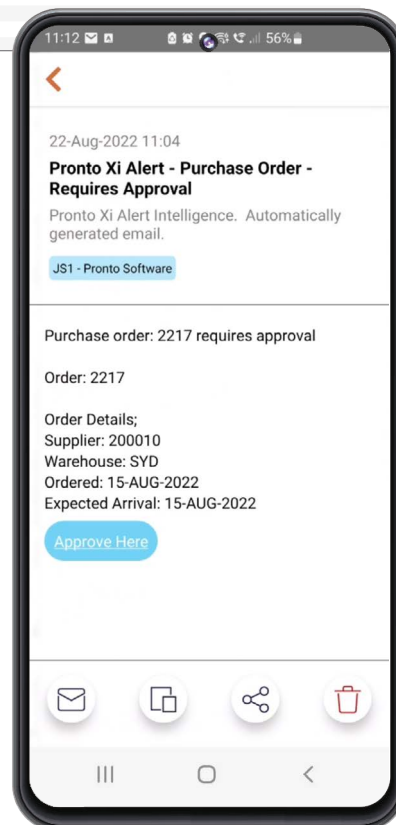
Table Name	Field Name
Purchase Order	Currency
Purchase Order	Order Type
Supplier	Supplier Type

Purchase order approval workflow engine

## Purchase Order Approvals

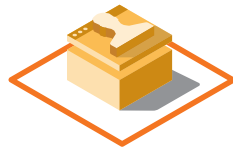
Streamline your procurement processes with Pronto Xi 770's new purchase order approvals feature.

Offering a configurable workflow, this feature also manages delegation of authority to help eliminate delays due to staff unavailability. On-the-go approvals are simplified, with the Pronto Notifier App enabling approvals via mobile devices.



Notifier App

# Retail



## POS App

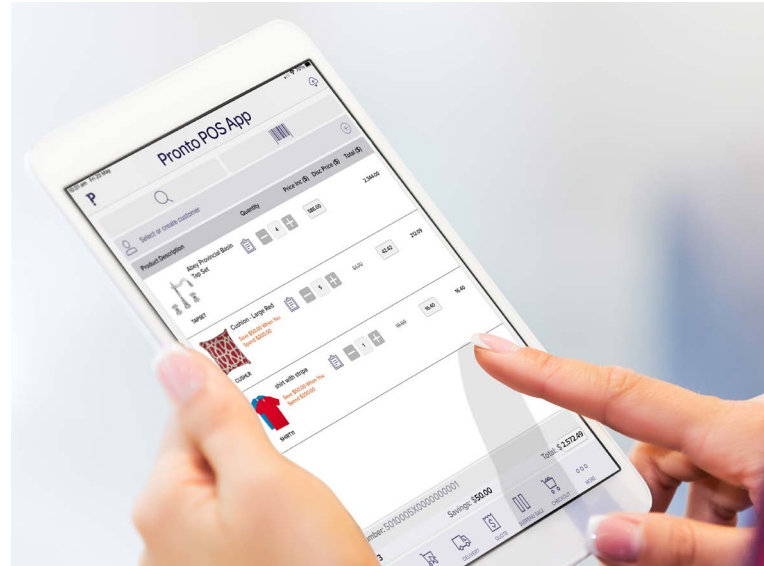
The updated Pronto POS App offers new and enhanced functionality for serialised items, promotions and pricing. Pronto POS App also manages Click & Collect processes with seamless notifications and sign-on glass capability.

Additionally, the Pronto POS App works seamlessly in offline mode, providing store-based redundancy.

New features will be released in a Pronto Xi 770 service pack.

## Promotions and pricing engine

Businesses can centrally manage their promotions and pricing – and gain greater visibility over promotions, offers and price rules as a result of updates to the promotions and pricing engine. Promotions and pricing data is now pushed to the Pronto POS App, while third-party systems can also access the data through new APIs.



Instantly calculate promotions – even if offline with the Pronto POS app

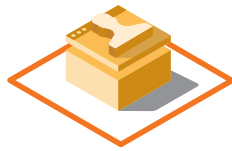
“Special pricing” functionality has also been added to the engine, and a new user interface provides an improved user experience.

This functionality will be released in a Pronto Xi 770 service pack.

Status	Promotion Code	Description	Start Date & Time	End Date & Time	Reporting Group	Tax Inclusive	Coupon Code
Active	000000002	summer promotion	10-MAR-2022 00:00:00	10-APR-2022 23:59:59	Coupon Promos	Yes	
Active	000000003	march sale catalogue	24-MAR-2022 00:00:00	24-APR-2022 23:59:59	Bakery Items Sale	Yes	
Active	000000006	trade pricing	06-APR-2022 00:00:00	06-MAY-2022 23:59:59		Yes	
Active	000000007	Fruit sale	04-MAY-2022 00:00:00	04-JUN-2022 23:59:59	Autumn Promotions	Yes	
Active	12%OFF	12% off special	30-AUG-2018 00:00:00	30-SEP-2022 23:59:59		Yes	
Active	123456	Autumn Dresses 10%	24-JAN-2022 00:00:00	24-FEB-2022 23:59:59	Autumn Promotions	No	
Active	220316PB	VIP pricing	16-MAR-2022 00:00:00	16-APR-2022 23:59:59	Autumn Promotions	Yes	
Active	BB	Super sale	15-DEC-2021 10:00:00	15-JAN-2022 23:59:59	Periodic Catalogue	Yes	
Active	BLUE1	Summer clearance	07-JAN-2022 00:00:00	07-JAN-2023 00:00:01	Periodic Catalogue	Yes	
Active	BL_DEBUG	Burgers with the lot	01-SEP-2000 01:00:00	31-DEC-2076 23:59:59	Bakery Items Sale	Yes	

Manage all your promotions and pricing from one screen

# CRM



## Customer Relationship Management

The redesigned Customer Relationship Management (CRM) interface provides an entirely new experience for users, with a responsive display that makes it simple to manage accounts and nurture leads all in one place – regardless of your device.

Enhancements to the CRM also mean it is easier and more intuitive to access the data you need. The system uses current processes to pre-empt data requirements and provide the right information. It also integrates new interactive charts and visualisations into Pronto Xi screens, presenting relevant data to each user.

The screenshot shows the 'My Pipeline' view in the CRM system. The left sidebar contains navigation options like 'Accounts', 'Contacts', 'Leads', and 'Opportunities'. The main content area displays a table of accounts with columns for Account Name, Full Address, Phone, Customer, Account Type, Region, Next Action, and Last Change. The table lists several accounts, including DITC AND CAT, BOH HOTEL, and TRACING STOP PTY LTD.

Account Name	Full Address	Phone	Customer	Account Type	Region	Next Action	Last Change
DITC AND CAT	2 Fog street Melbourne Victoria Australia 3123	+61 2 435099700		VIP Client	Victoria	12-AUG-2021	21-DEC-2021
BOH HOTEL	8 Aldwell Street Melb: Vic 3128	+61 1300342342	Boh Hotel	Hotel	Victoria	09-OCT-2020	22-DEC-2021
DEB'S DELICIOUS DOUBLE BRIE FAC...	55 smith st Camberwell NSW Aus 2330	+61 3 88888888	Donnelly Group	Donor	Victoria	12-AUG-2021	21-DEC-2021
OTWAY TRADING	123 Milk Street Birregurra Victoria 3242	03 5482 2698					22-DEC-2021
IHL MOUSE FACILITY	22 Andrews street Melbourne vic 3000	+61 3 12345678		Partner	Victoria	28-JUL-2021	14-JUL-2021
TRACING STOP PTY LTD	18 Sampson Street Hawthorn Victoria						22-DEC-2021

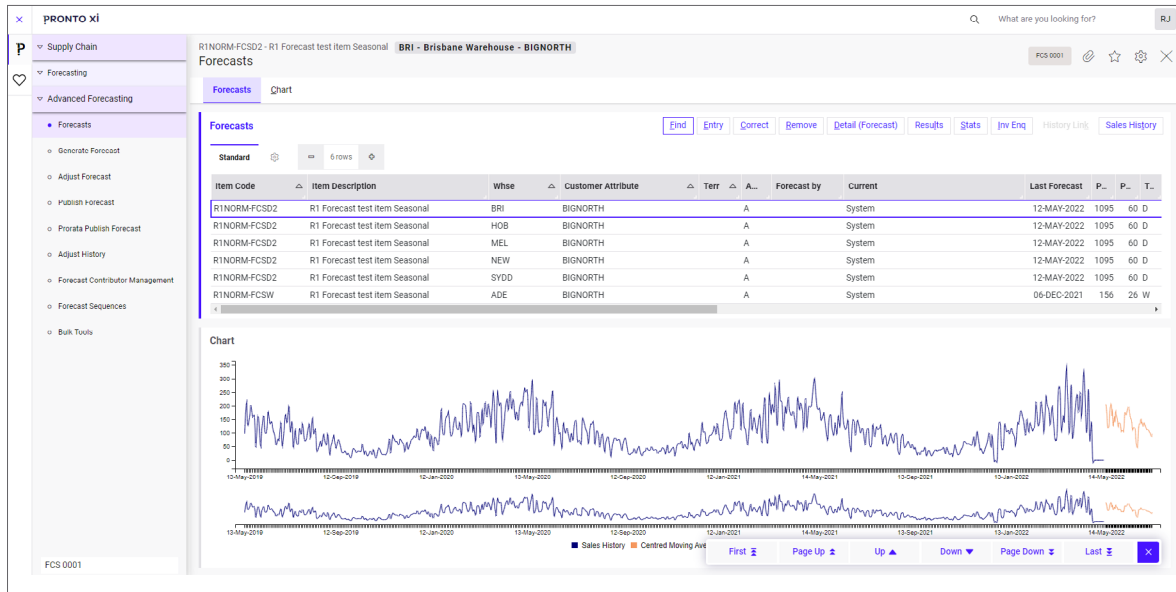
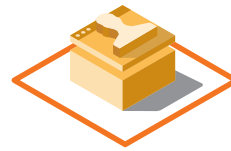
Your Sales Reps accounts and contacts are visible on the screen

The screenshot shows the 'Pipeline' view for Peter Williams. It features a 'Sales Vs Budget' bar chart comparing actual sales against budget for each month from Jan 2021 to Feb 2022. Below the chart is a table with columns for Period Description, History Value, Budget Value, Variance, and Achieved. To the right, there is a 'Leads Pipeline' funnel chart showing the progression of leads through various stages from Discovery to Sale.

Period Description	History Value	Budget Value	Variance	Achieved
January 2021	1,899,849	4,750,000	-2,850,151	40.2%
December 2020	1,572,749	5,500,000	-3,927,251	28.6%
November 2020	1,660,771	3,000,000	-1,339,229	55.2%
October 2020	2,203,275	3,500,000	-1,296,725	58.9%
September 2020	2,937,644	3,500,000	-562,356	83.9%
August 2020	2,927,909	3,000,000	-72,091	97.6%
July 2020	3,387,383	2,500,000	887,383	135.5%
June 2020	2,914,286	2,500,000	414,286	116.6%
May 2020	4,346,468	3,000,000	1,346,468	144.9%
April 2020	5,427,351	5,000,000	427,351	109.5%
March 2020	5,332,813	4,750,000	582,813	111.3%
February 2020	4,267,220	5,000,000	-732,780	85.3%

Sales Reps can view their sales versus budget and their opportunity pipeline

# Supply Chain



Graphs that give a visual of your forecast

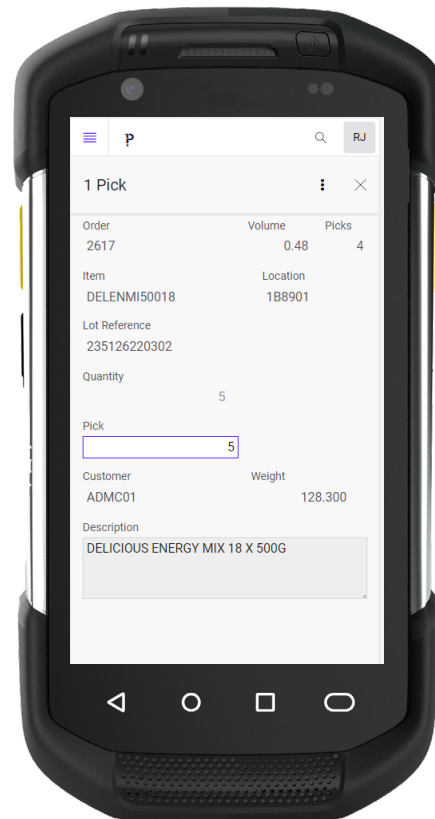
## Advanced Forecasting

Reduce your working capital and optimise your inventory management with Advanced Forecasting's new updates, which include customer attributes, new charts, improved market intelligence collaboration, and automated sequencing of preset parameters for new forecasts.

## Radio Frequency

The new Radio Frequency (RF) solution delivers device-agnostic functionality for warehousing and production feedback. This increases stock integrity, ensures replenishment is more efficient, and reduces the time required for annual stocktakes.

Intuitive and straightforward to learn, the new RF solution features a responsive web interface that has been enhanced with user-friendly navigation, new data entry screens and the use of data grids.



RF screen for warehouse user of picking goods

# Asset & Facility Management



## Pronto Service App

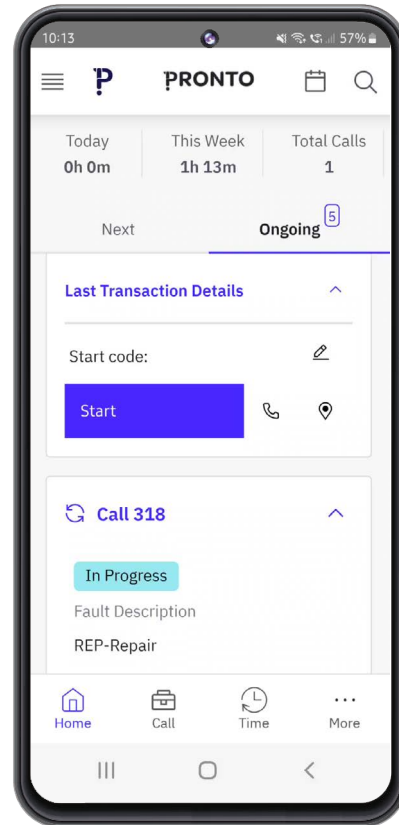
Developed for iOS and Android, the new Pronto Service App allows field staff to interact with their back office in real time. The app is intuitive, easy to use and highly configurable, supporting increased flexibility and reducing the need for customisation.

New features of Pronto Service App will be released progressively in Pronto Xi 770 service packs.

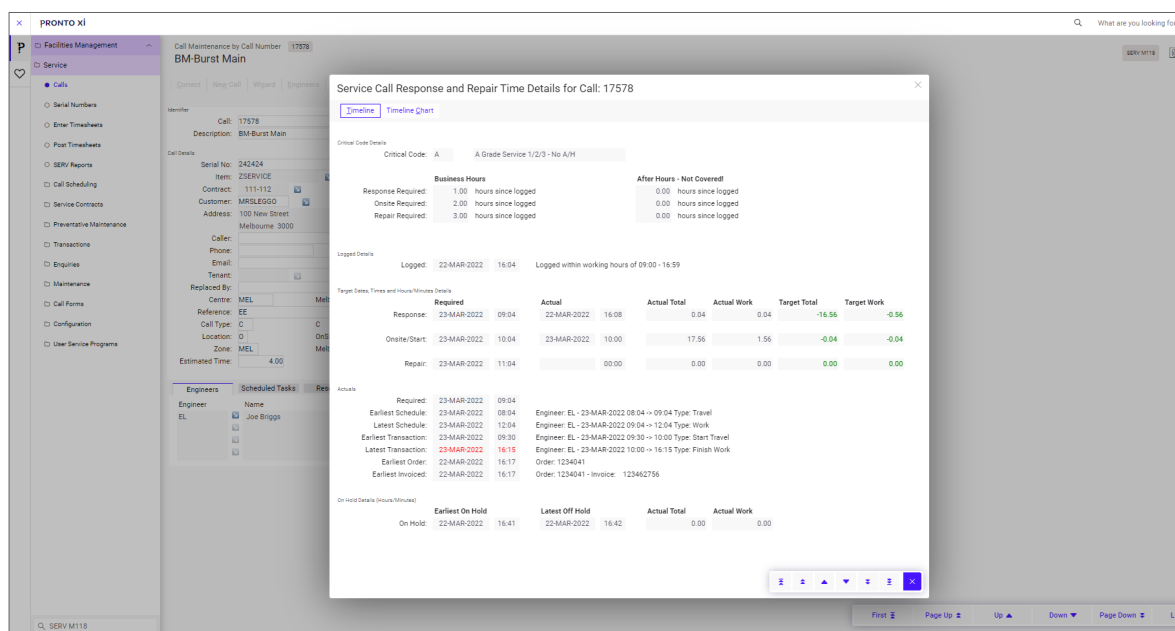
## Service critical codes

Critical codes are the building blocks for improving the planning, visibility and reporting of milestones in the lifecycle of a service call.

The new feature in Pronto Xi 770 records relevant dates and times in real time, facilitating reporting and service-level agreement (SLA) compliance.



Mobile Service Native Application



Service Call showing how the call is progressing against the critical code

# Manufacturing



The screenshot shows the 'Work Orders' management interface in Pronto Xi. The interface includes a left-hand navigation menu with categories like 'Manufacturing', 'Bill of Materials', and 'Production Feedback'. The main area displays a table of work orders with columns for 'Work Or.', 'Warehouse', 'Item Code', 'Item Description', 'Status', 'Priority', 'Factory Warehouse', 'Unit', 'Ordered', 'Completed', and 'Qty QC'. The table lists various work orders with their respective details, such as 'Melbourne FG Warehouse' and 'Vic Service Warehouse'. At the bottom of the table, there are navigation controls like 'First', 'Page Up', 'Up', 'Down', 'Page Down', and 'Last'.

Work Or.	Warehouse	Item Code	Item Description	Status	Priority	Factory Warehouse	Unit	Ordered	Completed	Qty QC
9	Melbourne FG Warehouse	PHARMA-2	Lot Tracked	Complete Updated		Factory3	EACH	500.0000	500.0000	0.0000
11	Melbourne FG Warehouse	PHARMA-2	Lot Tracked	Cancelled		Factory3	EACH	500.0000	0.0000	0.0000
12	Vic Service Warehouse	PHARMA-2	Lot Tracked	Complete Updated		Factory3	EACH	500.0000	500.0000	0.0000
100000	Work In Process Warehouse 1	ACWIRE	Annealed Copper Wire	In Progress		Factory1	M	5000.0000	2.0000	0.0000
100001	Work In Process Warehouse 1	BCWIRE	Bare Copper Wire (2mm dia.)	Committed		Factory1	M	5000000.0000	0.0000	0.0000
100002	Work In Process Warehouse 1	BCWIRE	Bare Copper Wire (2mm dia.)	Committed	A	Factory1	M	5000.0000	0.0000	0.0000
100004	Work In Process Warehouse 1	ALWIRE	Annealed Copper Wire	Cancelled		Factory1	M	5000.0000	0.0000	0.0000
100005	Work In Process Warehouse 1	ACWIRE	Annealed Copper Wire	Cancelled		Factory1	M	5000.0000	0.0000	0.0000
100006	Work In Process Warehouse 1	ACWIRE	Annealed Copper Wire	Cancelled		Factory1	M	5000.0000	0.0000	0.0000
100007	Work In Process Warehouse 1	ACWIRE	Annealed Copper Wire	Cancelled		Factory1	M	5000.0000	0.0000	0.0000
100008	Vic Service Warehouse	ASSEMBLYM8	Final Assembly M8	Cancelled		Factory1	EACH	100.0000	0.0000	0.0000
100009	Vic Service Warehouse	ASSEMBLYM8	Final Assembly M8	Complete Updated		Factory1	EACH	100.0000	100.0000	0.0000
100010	Vic Service Warehouse	ASSEMBLYM8	Final Assembly M8	In Progress		Factory1	EACH	100.0000	0.0000	0.0000
100011	Vic Service Warehouse	SERIALMANU	Serial Manufactured	Complete Updated		Factory1	EACH	15.0000	15.0000	0.0000
100012	Vic Service Warehouse	SERIALMANU	Serial Manufactured	Cancelled		Factory1	EACH	10.0000	10.0000	0.0000
100013	Vic Service Warehouse	SERIALMANU	Serial Manufactured	In Progress		Factory1	EACH	100.0000	99.0000	1.0000
100014	Vic Service Warehouse	10000	Coca Cola 375ml	Firm Planned		Factory1	EACH	1.0000	0.0000	0.0000
500000	Work In Process Warehouse 2	BSTRCOND	Bare Stranded Conductor	In Progress		Factory 2	M	100.0000	10.0000	0.0000
500001	Raw Material Warehouse 2	BSTRCOND	Bare Stranded Conductor	Committed		Factory 2	M	10.0000	0.0000	0.0000
500002	Work In Process Warehouse 2	BSTRCOND	Bare Stranded Conductor	In Progress		Factory 2	M	10.0000	0.0000	0.0000

Work order management all in one convenient place

## Shopfloor

Take back-office processes out to the shopfloor with Shopfloor's optimised user interface. Responsive screens and a redesigned main menu let users easily navigate to the primary data areas, and allow for quicker and easier work order entry, production entry and product data management in the Bill of Materials screens.

In addition, new reports and metrics help users to improve cost management.

## CAD integration

By integrating with CAD systems, Pronto Xi 770 helps to streamline the creation and updating Bill of Materials data.

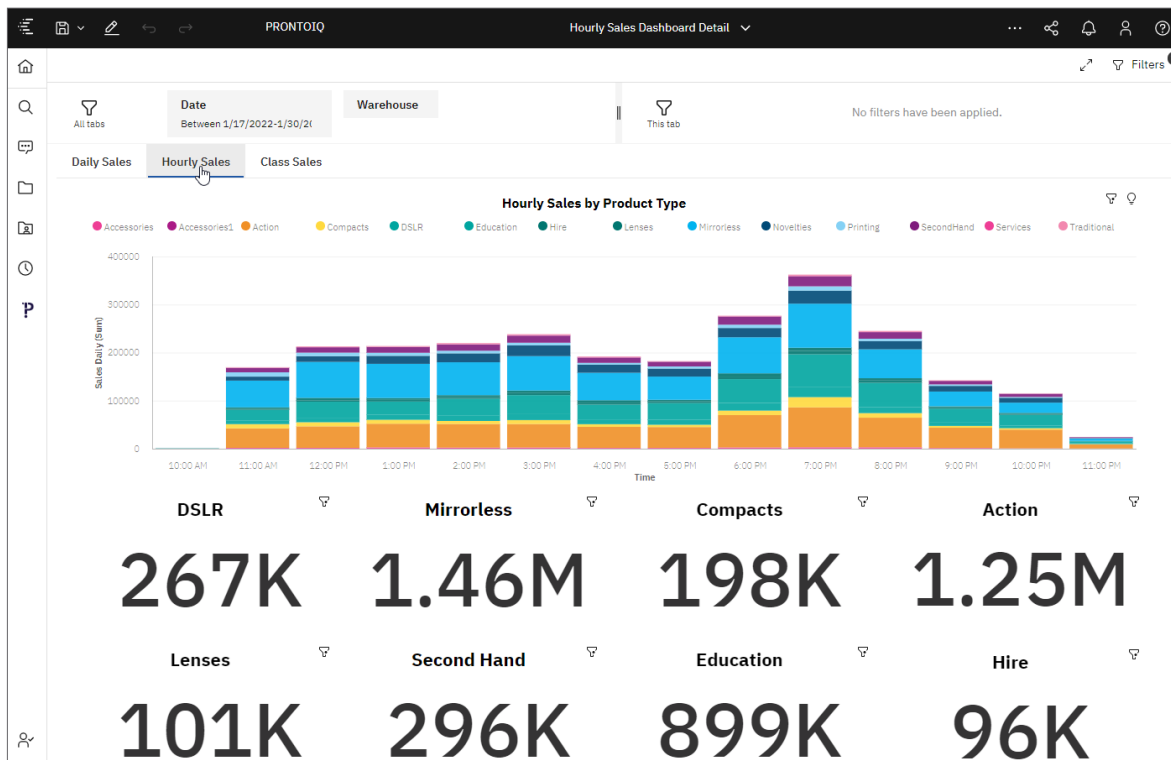
The new integration allows Bill of Materials and Route data to be automatically transferred from the CAD system, reducing the need for manual entry and minimising typing errors. Users can be confident that data from the CAD system is correctly transferred to Pronto Xi's Manufacturing Master Data, speeding up the process to live production.

A Pronto Software Solution Partner provides the interface between Pronto Xi and CAD systems.

# Business Intelligence



Pronto Xi's out-of-the-box Business Intelligence applications provide a **clear insight** into your organisation's operations, helping to eliminate the information silos that can create inefficiencies and impact business growth



BI Dashboards to discover key insights about your organisational data such as key performance indicators (KPIs) at a glance

## IBM Cognos Analytics

IBM™ Cognos™ Analytics latest releases deliver better performance and improved natural-language insights. Data exploration details are more precise and easier to consume, allowing users to analyse data more efficiently.

The new version of IBM Cognos Analytics (with IBM™ Watson™ technology) will be released in a Pronto Xi 770 service pack.

The screenshot displays the Pronto iQ Sales Deck interface. At the top, there are several tabs: 'Reset Prompts', 'Show/Hide Prompts', 'Show/Hide Hierarchy Select', 'Show/Hide Slicers', 'Show/Hide KPI Data', and 'Show/Hide Breadcrumbs'. Below these are dropdown menus for 'Format', 'Display', 'Date', 'Time Buckets', 'Data Time', 'Data Measure', 'Row Sort', 'KPI Display', and 'KPI Time'. The main content area shows 'Day KPIs for Product Hierarchy' with a table of KPIs: GPs (22,685), GP% (47.54%), Value (47,721), Quantity (2,349), Rebates (2,175), and Value Variation % on LY (17.75%). Below this is a 'Daily Value for 29/06/2022' table with columns for months from Jul 2021 to Jun 2022 and a Summary column. The table lists various product categories like Computers, Cameras, Airlin, Drones and Robotics, Media, Gaming, SmartHome, and Mobile Phones, along with an Unknown category. The interface also includes a sidebar with filters for Stock Category, Stock Class, Stock Group, Brand, ABC Class, Customer Type Group, Warehouse, and Company.

Value	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Summary
Computers	461,665.92	811,182.54	1,208,273.98	1,713,942.24	2,319,921.57	2,887,775.19	2,628,265.42	1,981,422.85	1,458,162.54	910,865.68	746,531.35	563,928.14	17,732,937.42
Cameras	42,190.01	289,098.33	1,016,829.81	800,261.31	1,091,768.04	1,443,232.06	294,341.92	755,095.81	413,089.11	398,121.19	96,121.00	264,344.02	7,136,112.87
Airlin	106,039.05	234,427.31	190,542.46	322,747.97	707,636.44	561,564.94	482,758.90	486,514.54	288,990.12	160,012.79	98,564.05	82,313.25	3,122,111.82
Drones and Robotics	76,582.04	175,383.15	171,732.34	365,537.47	360,664.53	390,230.30	431,498.27	297,591.44	256,444.59	115,833.25	116,955.06	65,574.04	2,824,026.48
TVs	69,566.04	109,459.12	148,153.04	210,636.03	292,053.12	333,146.47	305,111.93	179,479.38	140,613.94	120,272.67	97,563.78	68,531.06	2,074,586.58
Media	20,110.91	124,312.20	84,062.45	250,978.69	143,195.09	109,840.30	202,211.65	137,673.41	62,690.19	67,483.72	34,610.71	39,678.00	1,063,261.95
Gaming	29,963.22	43,565.99	77,928.57	93,032.05	119,560.68	142,577.29	152,471.61	69,877.25	49,796.19	50,056.23	40,784.78	22,240.39	891,854.25
SmartHome	17,096.13	27,679.49	95,879.55	78,320.78	54,567.57	75,105.35	66,388.12	34,241.41	68,920.80	33,952.17	19,616.11	15,464.56	587,332.04
Mobile Phones	12,841.71	30,392.86	32,857.11	105,116.69	89,494.86	63,373.18	64,808.57	27,812.18	30,230.08	24,127.91	43,205.42	5,741.47	530,004.04
Unknown											0.00	0.00	0.00
Summary	842,666.03	1,845,800.99	3,086,255.37	3,745,591.20	5,184,861.90	6,366,845.11	4,627,856.39	3,969,708.27	2,890,146.16	1,880,732.21	1,294,559.26	1,128,015.53	36,862,727.45

Pronto iQ Sales Deck giving consolidated sales data to business users, with the speed of Pronto iQ Cubes

## Reports

New pre-designed operational reports have been created – and existing reports updated – to support Pronto Xi 770’s new features and functionality.

## KPI Library

Pronto Xi 770 includes a range of new key performance indicators (KPIs) and metrics, with the latest KPI Library providing more than 100 standard KPIs and 1,700 metrics. These can be displayed as workspace widgets, helping users to quickly access the data they need.

Users can also build their own custom KPIs or extend the standard KPIs to suit their business dashboards and reporting.

## ETL

Pronto Xi 770 enhances extract, transform and load (ETL) operations with change data capture (CDC), helping to improve data performance with the addition of real-time streaming dashboards and live reports.



# PRONTO WOVEN

## Pronto Xi Avenue

Pronto Xi Avenue will be updated to support Pronto Xi 770's new features and functionality.

This compatible version of Pronto Xi Avenue will be released in a Pronto Xi 770 service pack.

## Customer Central

Customer Central, a self-service application for managing accounts, payments and invoices will soon allow customers to pay via direct debit including one-off and recurring payments.

This new feature will be released in a Pronto Xi 770 service pack.

## Pronto Xi Sync

Extend your operations and brand reach by integrating your Pronto Xi ERP with other software tools with Pronto Xi Sync.

Now also connecting to Magento for eCommerce and HubSpot for CRM, Pronto Xi Sync ensures Pronto Xi remains the single source of business data while helping the data flow seamlessly between the systems removing any administrative burden.



# PRONTO CLOUD

## Software Identity and Access Management

Pronto's new Software Identity and Access Management (IAM) solution offers secure access to Pronto Xi and its related applications (such as IBM Cognos Analytics) at any time.

Unauthorised connections are blocked by strong encryption and robust password policies, while role-based access controls ensure the level of access is appropriate for each user's defined role.

The team at Pronto Cloud provides round-the-clock monitoring backed by advanced tools, controls and policies, delivering unparalleled protection for your business.

## Journey to a new platform

Pronto Software continuously enhances the Pronto Xi platform, adds innovations and services, and strengthens privacy and data security with best practice authentication. Pronto Software DevOps best practices deliver software updates seamlessly and rapidly leveraging container technology.

**Modern Architecture** – Built using the latest design and development standards and a DevOps approach to take advantage of the latest breakthroughs in architecture.

**Current** – Enabling Pronto Cloud to quickly deliver updates, so you always have access to the latest features and have the peace of mind with the latest security.

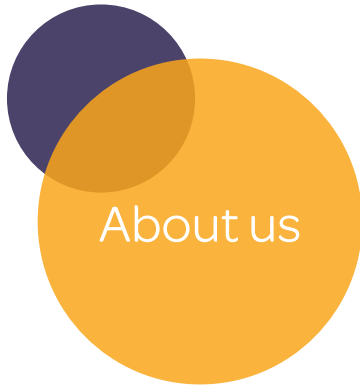
**Low Impact** – With small incremental updates delivered seamlessly through automation, you won't even notice the changes.

**Self-Healing** – Architecture that allows maximum uptime with minimum impact to business operation.

**Unique Features** – Pronto Cloud have enhanced the Pronto Xi stack capabilities to improve authentication with Pronto IAM, document storage with Pronto Cloud File Share, and have more to come.

For those of you that are fully hosted with Pronto Cloud or on a SaaS plan and have the latest version of Pronto Xi, this is available for you. Reach out to your account manager if you want to know more.





## **PRONTO** SOFTWARE

We are an Australian developer of award winning business management and analytics solutions. Pronto Xi, our Enterprise Resource Planning (ERP) software, integrates accounting, operational and mobile features in a single system – optimising business processes and unlocking actionable insights. That's why for more than 40 years, over 1,500 Australian and global organisations, across a wide range of industries, have trusted Pronto Xi to simplify their most complex challenges.

With headquarters and our Development Centre located in Melbourne, we have support offices and consultants based across Australia, as well as a global network of Resellers and Solution Partners. Specialised business units within Pronto Software have the expertise to assist you with pivotal technology – Digital Transformation with Pronto Woven, Cloud and Hosting services with Pronto Cloud and Business Intelligence solutions with Pronto iQ.

When you choose Pronto Software, you gain a team with deep industry experience, giving us the ability to understand your specific needs and build innovative solutions that drive business growth and revenue.

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