PRONTO XI

760.2

Marketing Advisory

KPI Library enhancements

Assign and track more detailed KPIs via a range of new and reworked KPIs to reach company goals.

Customisable KPIs are also available via the GL Executive Analysis Summary tool.

Versions: 760+

ID	Description	Metrics	760	Family	Type
2	Sales - Master Data - Sales	16	New	Sales	Global
87	AR - Ageing by Dimension - Invoice Date	8	New	Finance	
88	AR - Ageing by Dimension - Due Date	8	New	Finance	
89	AR - Master Data - Ageing by Dimension - Invoice Date	8	New	Finance	Global
90	AR - Master Data - Ageing by Dimension - Due Date	8	New	Finance	Global
91	AR - Transaction Analysis	12	New	Finance	
126	AP - Ageing by Dimension - Invoice Date	8	New	Finance	
127	AP - Ageing by Dimension - Pay By Date	8	New	Finance	
128	AP - Master Data - Ageing by Dimension - Invoice Date	8	New	Finance	Global
129	AP - Master Data - Ageing by Dimension - Pay By Date	8	New	Finance	Global
130	AP - Transaction Analysis	12	New	Finance	
190	Central CRM - Leads Pipeline	12	New	CRM	Global
191	Central CRM - Opportunities Pipeline	12	New	CRM	Global
195	Central CRM - Sales	33	New	CRM	Global
341	Sales Order - Delivered In Full On Time (DIFOT,DIF & DIFOTA	54	New	Distribution	
421	Purchasing - Purchase History	12	New	Distribution	
422	Purchasing - Master Data - Purchase History	12	New	Distribution	Global

New KPIs by area

| ID	Description	Metrics	Metric Change	Family
80	AR - Balance and Ageing - Invoice Date	52	36	Finance
81	AR - Balance and Ageing - Due Date	52	36	Finance
120	AP - Balance and Ageing - Invoice Date	52	36	Finance
121	AP - Balance and Ageing - Pay By Date	52	36	Finance
122	AP - Supplier Statistics	11	2	Finance
181	CRM - Leads Pipeline	12	6	CRM
182	CRM - Opportunities Pipeline	12	6	CRM
260	Project - Percent Complete	18	12	FM

Updated KPIs by area

Improved visualisations
in dashboards
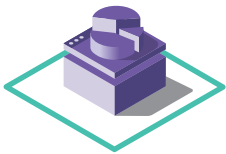
With Cognos 11.1.7, you can get a quick start on new dashboards by saving existing ones as templates and save time by exporting visualisations data into a CSV for detailed analysis.

Conditionally format crosstabs or tables and use the improved labels and legends for improved visibility.

Organise arbitrary data better with schematics to visualise information like floor plans, seating arrangements, mechanical drawings and more.
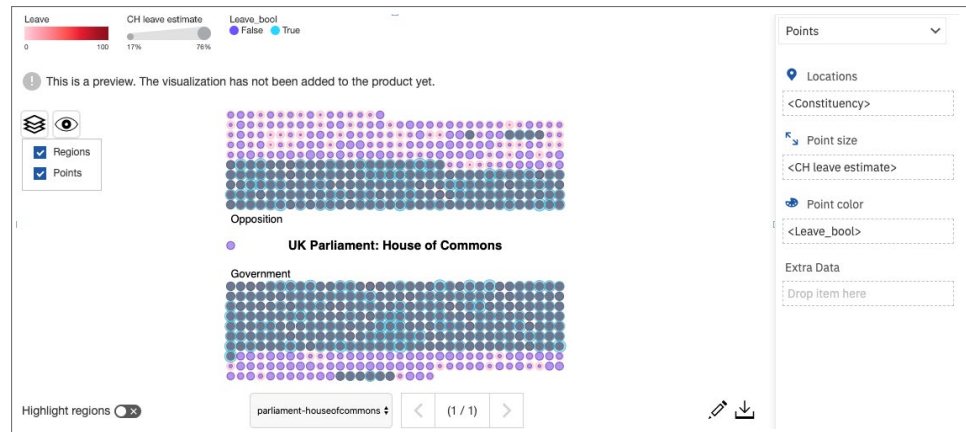
A schematic chart to visualise arbitrary data

Exploration functionality

Read charts better with improved labels, legends and data-enabled smart titles.

Build explorations quickly by identifying fields using a search function.

Versions: 760+

Easy segmentation by date and time

Slice and dice data by date and time for sales across different timezones.

Enable a more precise comparison to understand the busiest time of the day or location for sales.

Versions: 760+

CRM synchronisation - NTLM authentication for Microsoft Exchange

Available from Pronto Xi 730 and later versions.

Pronto Xi CRM synchronisation now supports the following methods for Microsoft products

- NTLM authentication for Microsoft Exchange Servers (inc. on-premise).
- OAuth for Office 365 users

This allows users to increase ways to synchronise email, tasks, calendars and contacts enabling greater sales team productivity.
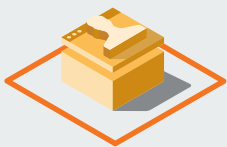
Versions: 730+

Notifier App

Know when key events occur within the system, using Alert Intelligence triggers in Pronto Xi.

Now available on Apple App Store and Google Play Store.

Versions: 760+
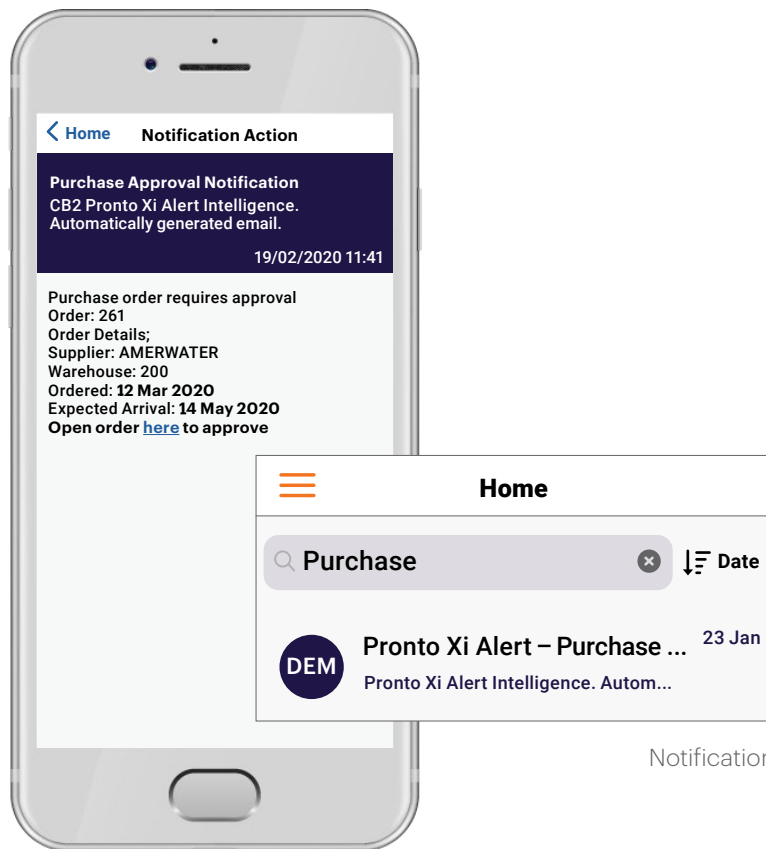
Get notified via Alert Intelligence

Pronto Xi
Resource Scheduler

Pronto Xi Resource Scheduler is an extension of the foundation module Pronto Xi Resource Management.

An intuitive web application to enable quick allocation and rescheduling of resources, teams and equipment in response to ever-changing daily operation needs for maximum efficiency.

Versions: 760.2+

Schedule resources visually

Pronto Xi
Customer Central

A portal that allows users to view orders, invoices, and statements online for added convenience.

Extend this portal to provide important notices as well as raise a request with the company's finance and administration teams which can be tracked and managed within Pronto Xi.

Versions: 760+

Pronto Xi Customer Central Dashboard

Invoice List

About Pronto Software

We are an Australian developer of award winning business management and analytics solutions.
Pronto Xi, our Enterprise Resource Planning (ERP) software, integrates accounting, operational and mobile features in a single system – optimising business processes and unlocking actionable insights.
That's why for more than 40 years, over 1,700 Australian and global organisations, across a wide range of industries, have trusted Pronto Xi to simplify their most complex challenges.

With headquarters and our Development Centre located in Melbourne, we have support offices and consultants based across Australia, as well as a global network of Resellers and Solution Partners. Specialised business units within Pronto Software have the expertise to assist you with pivotal technology – Digital Commerce with Pronto Woven, Cloud and Hosting services with Pronto Cloud and Business Intelligence solutions with Pronto iQ.

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