



PRONTO xi

760

Marketing Advisory



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This document contains statements related to our current and future developments that may constitute forward-looking statements. They are subject to changes and may be available in a Pronto Xi 760 service pack or future release of Pronto Xi.



Think forward

In every release of Pronto Xi, we enhance the functionality of our ERP software – enabling our customers to achieve more, with greater ease.

Pronto Xi 760 offers a fresh array of powerful customer-centric innovations. These changes are designed to help remove the complexity that is arising from changing legislative demands; transform usability and reveal actionable insights for growth.

Many of the new capabilities and enhancements are a direct result of extensive consultation with our customers – across a number of industries. We call this practical innovation as it solves real challenges. Some of the key updates in Pronto Xi 760 include:

- Enhanced AI-based insights via IBM Cognos Analytics 11.1.6
- Multi-currency and multi-company capability for the enterprise
- A powerful global scheduler for resources, teams and equipment
- Centralised CRM to unify accounts and contacts
- POS app and multi-button POS to increase customer experience
- A new Avenue platform to transform B2B eCommerce
- Tablet-friendly Pronto Xi to do business on the move
- Webhooks to easily integrate without borders
- The Cipherise app to authenticate smartly and securely
- EverSync disaster recovery to build resilience into your business
- FileShare to store files and enable Quicklinks on the cloud
- Customer Portal to simplify customer invoices and payments

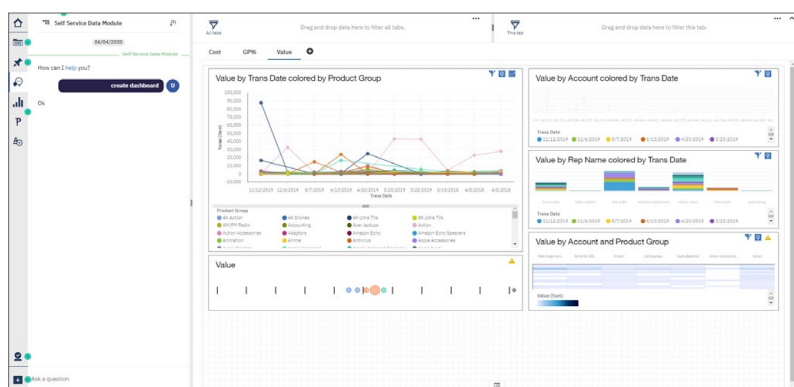
We look forward to helping you leverage every new feature to support your business goals.

Uncover insights

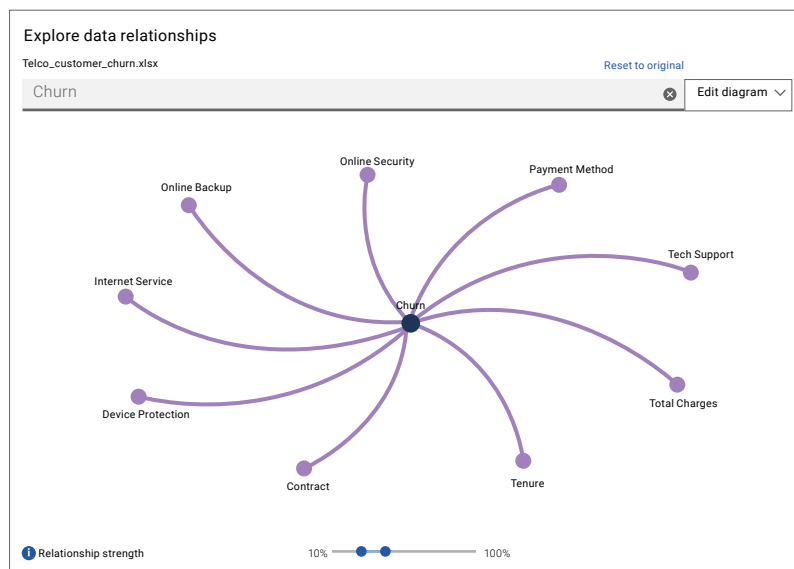
IBM Cognos Analytics 11.1.6

The latest release of IBM Cognos Analytics introduces a number of powerful enhancements in the way we visualise and analyse data in Pronto Xi 760.

With enhanced modelling components, you can aggregate multiple sources of data ranging from Excel spreadsheets, relational databases, text files and more. These fused models then become the source to create meaningful visualisations in the form of reports, dashboards and stories. For example, in the image shown, weather information has been overlaid with foot traffic data for a shopping centre. This allows analysis of both trends, supporting better decisions.



Cognos Dashboard – AI assistant

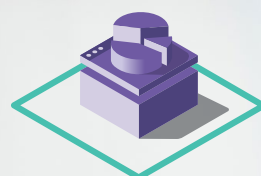


Data explorer

Data stories improve the understanding of business results for any member of your audience. Data widgets can be sequenced in a scene template, with multiple-scenes helping to illustrate a clearer narrative. Users can share and playback these animated story scenes to highlight any 'light-bulb' moments – linking data insights to desired outcomes.

When dealing with complex data, the new Exploration functionality aids discovery of hidden relationships and patterns that are not apparent. The image shown gives one representation – you can now uncover rich insights from previously unknown, interconnected data without data science expertise.

Further security capabilities have been added to manage user access – as well as their abilities to create and share extensible visualisations. With this type of control, users have all the insights they need to efficiently complete their tasks and produce the best outcomes.



Create
meaningful
visualisations
in the form
of reports,
dashboards,
and stories.

Multi-currency Trading Organisations

Unify data across datasets with global currencies and credit limits

Using the new Master Data Management module, you can now manage multiple franchises, trading companies or international subsidiaries in Pronto Xi. This helps you focus on expanding your business – without the typical pain of integrating new data. The new multi-company capability also provides full visibility of all your business entities from a single view.

Data from individual entities rolls up automatically, based on defined rules and configurations. With the right information flowing between datasets, the risk of error caused by double handling is greatly reduced.

There is no need to depend on spreadsheet imports or manual data transfers between finance teams across your entities. This improves the accuracy of data and makes your period-end processing quicker.

With the multi-currency features, you can trade in functional currencies while consolidating everything to be shown in the reporting currency.

Inter-company trading and transfer pricing, across multi-currency transactions is simplified. This improves the management of compliance with local taxation and other regulations.

By feeding all consolidated data into IBM Cognos Analytics reports, you can create a bird's eye view of your entire business across any location, domestic or international. With these powerful aggregation capabilities, you can manage inventory, enforce credit limits globally for a customer, use attributes to segment data and much more – while focusing on growing your business.

Master Customer Balances. Period: January 2019 - 2020										
Find Entry Correct Remove Calculate Snapshot Snapshot Drill Down Ageing Currency Transactions Customers Link Customers										
Snapshot as at: 03-MAR-2020 09:27:01 (Latest)										
Current View Standard										
Master Co...	Description	Set	Companies	Currency	Outstanding Balance	Current Balance	Future Balance	Credit Limit	Available Credit	Current Orders
AUS	AU TOTAL	AUS	1	AUD	88,483	55,265	33,218	Local	Not Applicable	0
KW	KOLESWORTH	PINE	3	AUD	28,025	5,545	22,480	1,000,000	971,975	0
NZ	NZ TOTAL	NZ	1	AUD	20,740	0	20,740	Local	Not Applicable	0

PRONTO XI

▼ Master Data Management

- ▷ Master Customers
- ▷ Master Suppliers
- ▷ Master Inventory
- ▷ Master Currency
- Company Set Maintenance
- Master Data Control
- Master Data Period End Processing

Master Data Management menu options



Accurate payments & awards

Pronto Xi Payroll

Back payment calculator

With the Pronto Xi 760 release, back payments can be easily configured and calculated for all your employees. Be it for pay increases, bonuses or commissions, taxation obligations are accurately assessed for businesses of any size – saving hours of manual work for your payroll team. With no double-handling of data or spreadsheet calculations, you can avoid costly payroll mistakes and improve employee satisfaction in this key area.

Time Off In Lieu tracking

It is now even easier to compensate employees with leave for any additional hours they have worked. By maintaining this information in Pronto Xi, instead of a spreadsheet, your employee leave records are up to date at all times. Managers have the visibility they need to work with their team to plan leave efficiently, without information being fragmented across different systems.

Details can be fed directly from employee timesheets to ensure traceability and accuracy of data – significantly decreasing the time and effort associated with managing employee leave. Payouts can even be automatically configured on expiry or termination.



No double-handling of data or spreadsheet calculations

Manage resources effectively

Pronto Xi Resource Scheduler

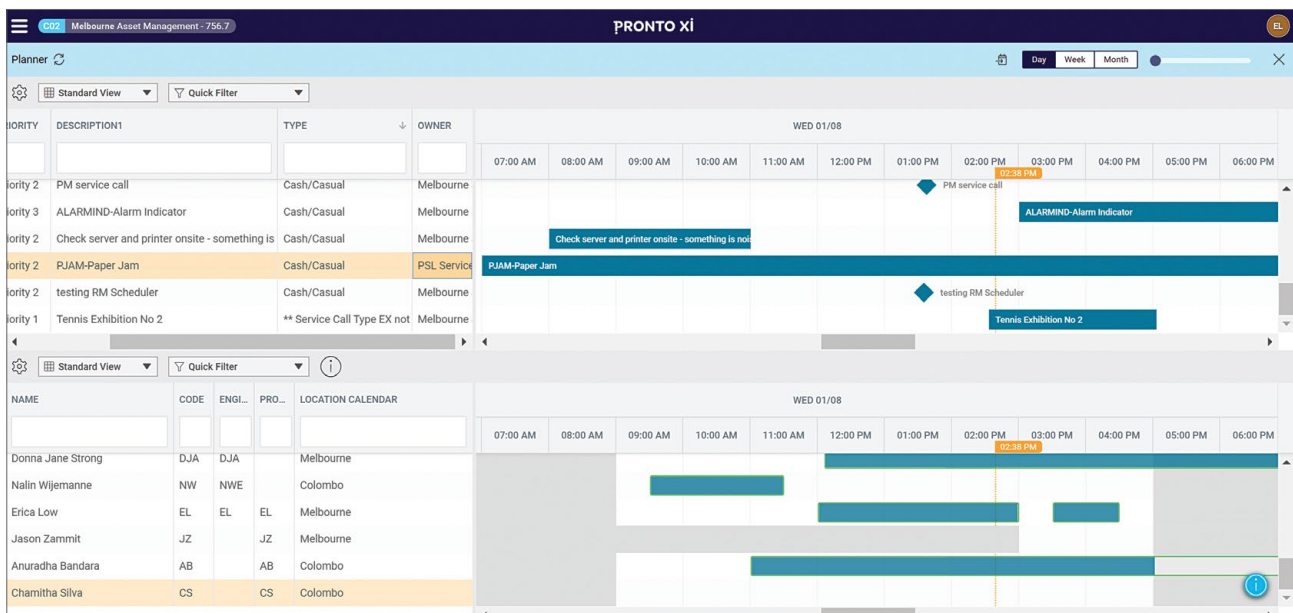
Control the entire resource management lifecycle in Pronto Xi 760 with the new web-based Resource Scheduler. You can plan for the right resource, team or equipment allocations with full visibility across Service, Project, Maintenance and Resource Management applications.

Be it project-based engagements, rosters or specialised services, Resource Scheduler is a versatile planner that lets you estimate and plan resource allocation visually.

Narrow down the available resources with a variety of filters – enabling faster decisions on suitability. With the integration of Google Maps, location of resources will be known and you can route them based on proximity to call locations.

The unpredictability of resource needs is a constant challenge in the service industry. By having a real-time view of your current resource allocations, your team is more agile and able to manage unplanned situations. Removing administrative chaos from the process allows a focus on understanding the request and providing outstanding solutions.

A visual
planner to
estimate
and allocate
resources



Schedule resources visually



Cost Breakdown Structure



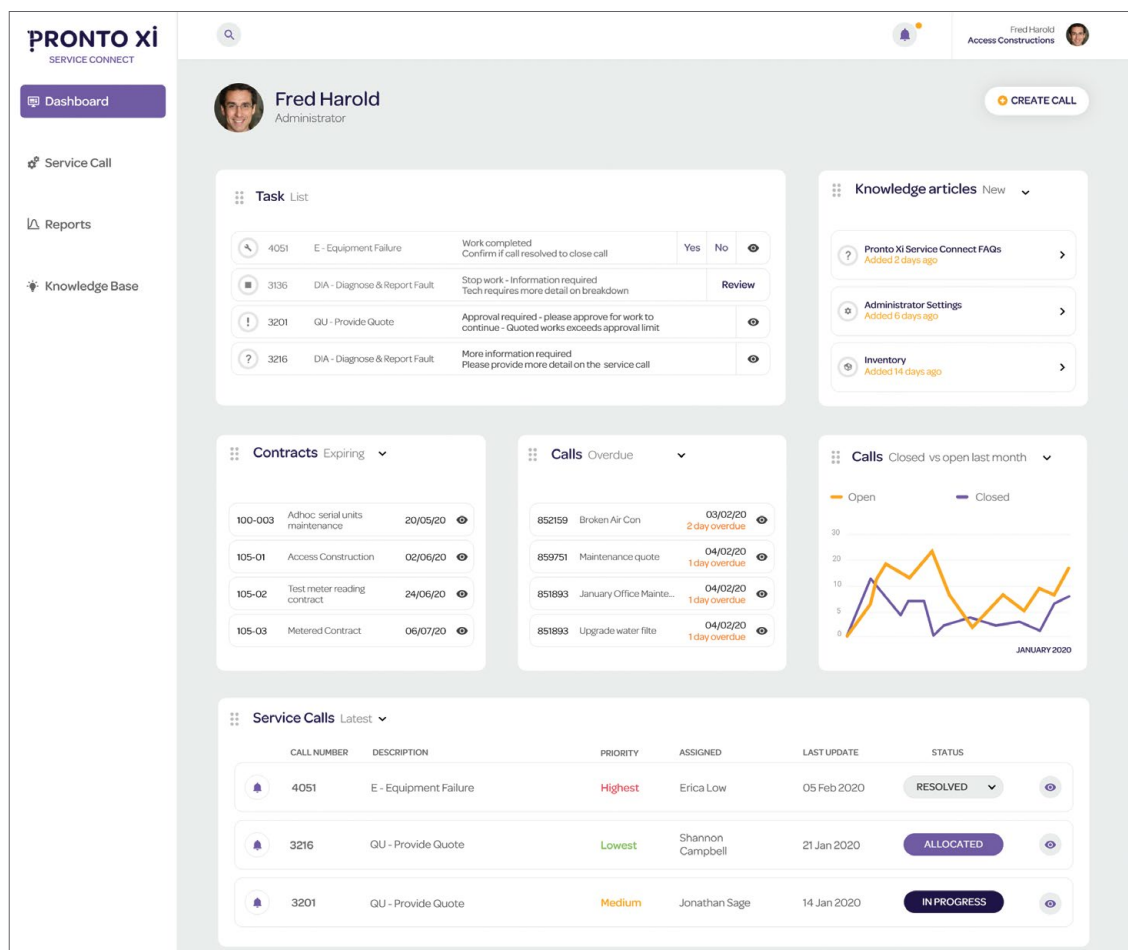
Automate the allocation of costs to project tasks and resource timesheets. Project and people managers can keep track of ongoing costs and ensure that projects stay within budget. There is no need to wait for entries to be posted to CBS transactions to do a post-analysis of projects costs – making it easier to stay on top of any potential cost overruns.

Unmatched service experience

Pronto Xi Service Connect

The new service logging & tracking portal provides an engaging experience and enables excellence. Your customers can create and track service calls in real time – allowing them to schedule work accordingly.

Conversations can be started directly with the service staff and chats can be navigated via an easy-to-follow timeline. This builds stronger connections with customers. Your team can find required information by applying filters – removing distractions and enabling quick action.



Service Connect Dashboard

Items can be scanned using the device camera or an image upload. With this easy way for your customers to provide upfront information, your staff have the detail they need to resolve calls faster.

With convenient access to the Service portal from anywhere, on any device, progress updates can be obtained at anytime – without the need for phone calls.

The process of servicing a call can be managed end-to-end when used in combination with Resource Management and Mobile Service modules. This removes the need to manage calls or locate disparate information – freeing your team to complete their task quickly.



PRONTO XI
SERVICE CONNECT

Dashboard
Service Call
Reports
Knowledge Base

SERVICE CALLS / SERVICE CALL #4051

Service Call #4051

Please provide more information

Engineer: Erica Low Today (20 February 2020 at 12:24 pm)

Hi Fred,

The issue has been addressed and resolved. I have also noticed that the unit's filter has about 3 months left, so it would be a good to address that soon.

Thanks,
Erica

REPLY

Parts Used
Engineer: Erica Low Today (20 February 2020 at 12:18 pm)

PART NUMBER	DESCRIPTION	QTY
8942200	Main Powerboard	1
8982258	Capacitor	2

Equipment Failure Work Transaction
Engineer: Erica Low Today (20 February 2020 at 12:18 pm)

Start work: 20 February 2020 at 11:22 am
Stop work: 20 February 2020 at 12:18 pm

Allocated: Erica Low Today (20 February 2020 at 10:50 am)

Equipment Failure
Caller: Fred Harold Today (20 February 2020 at 10:44 am)

Item / Unit location
BUILDING 10

Item / Unit number	Serial number	Fault code
ARCON	143	E - Equipment Failure

Description
Equipment Failure - The unit has completely failed.

ACCOUNT DETAILS

STATUS: RESOLVED
PRIORITY: Highest

ASSIGNED: Erica Low
LAST UPDATED: 05 Feb 2020

CUSTOMER CODE: ACCEDS
ACCESS Constructions

CUSTOMER REFERENCE: A20343243
CONTRACT: 100-003

ITEM INFORMATION

Item / Unit location
BUILDING 10

Item / Unit number
ARCON

Serial number
143

Fault code
E - Equipment Failure

Description

Timeline of all important milestones

PRONTO XI
SERVICE CONNECT

Dashboard
Service Call
Reports
Knowledge Base

Filters: Clear Filters X CONTRACT: 100-003 X

Sort by

CALL NUMBER	DESCRIPTION	PRIORITY	ASSIGNED	LAST UPDATE	STATUS
4051	E - Equipment Failure	Highest	Erica Low	05 Feb 2020	RESOLVED
3216	QU - Provide Quote	Lowest	Shannon Campbell	21 Jan 2020	ALLOCATED
3201	QU - Provide Quote	Medium	Jonathan Sage	14 Jan 2020	IN PROGRESS
3144	FX - Repair Urgently	Highest	Hanisha Liyanarachchi	16 Dec 2019	FINISHED
3136	DIA - Diagnose & Report Fault	Lowest	Andrea Kiri	10 Dec 2019	STOPPED
3025	GRP - Quick Repair	Medium	Nishant Patel	04 Dec 2019	CANCELLED

Service Calls with status

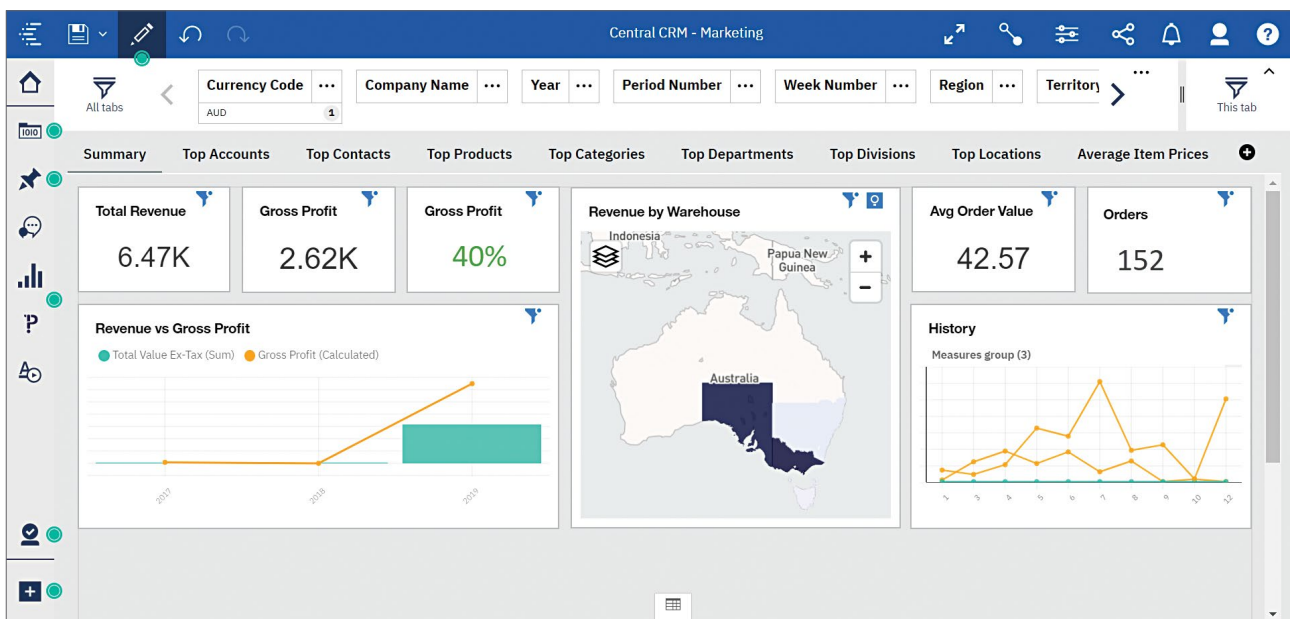
Unified customer view

Pronto Xi CRM

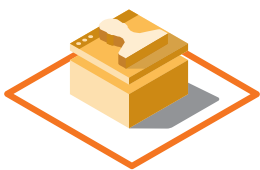
For organisations with multiple companies or franchises, centralised CRM functionality provides an accurate single view of your customers across the entire group.

Customer data synchronises automatically between companies – reducing duplication and time wasted in manual data consolidation. Customers do not need to provide the same information when transacting with another company in the group.

Consolidated sales, leads and opportunities data, across the group, can be easily segmented with centralised attributes, delivering accurate insights.



An IBM Cognos Analytics CRM report with data from multiple datasets



Customer data synchronises automatically to offer a single view across your entire group

Enhanced buying experience

Pronto Xi POS App

A fully integrated wireless barcode scanner with the POS app allows items to be conveniently scanned directly to the shopping cart – either on the move or at the counter. When used for stocktake or transfers, fast scanning capability saves valuable employee time – so that they can focus on improving the customer experience and completing more transactions.

Later, these attributes can be used to perform in-depth sales data analysis and trend spotting – to influence future promotional strategy.

Staff are alerted about available promotions on shopping cart items within the app, enabling them to present customers with the most relevant offers at the time of sale.

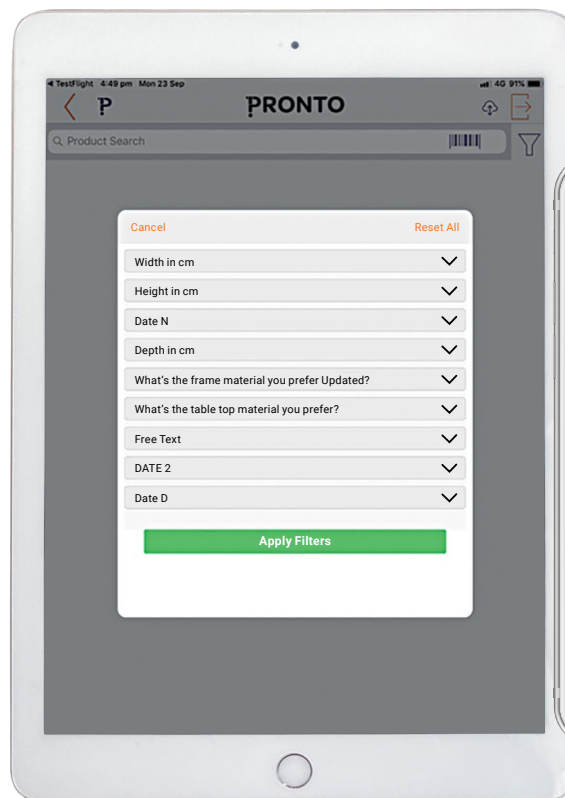


Attributes can be used to perform in-depth sales data analysis

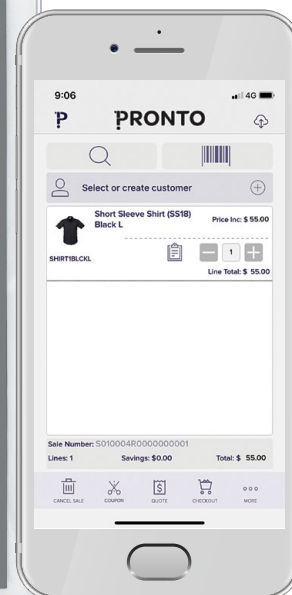
You can now create and associate attributes with products. Find products easily or narrow down choices to identify products when updating shopping carts.



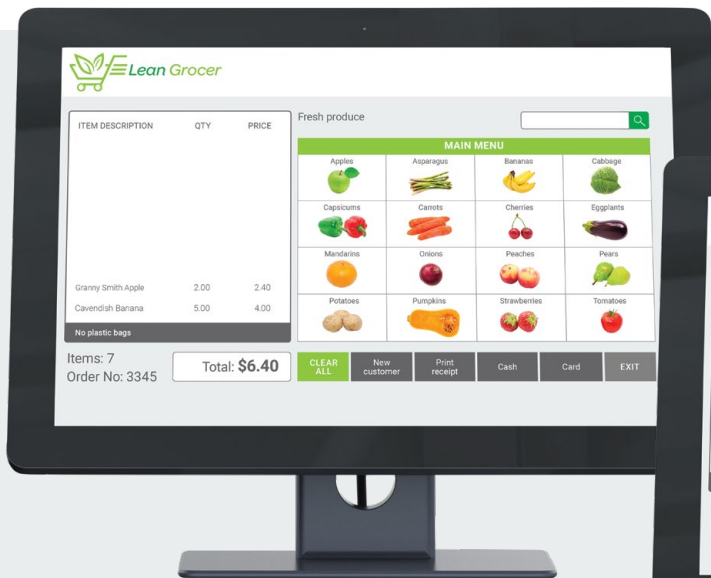
Wireless barcode scanner



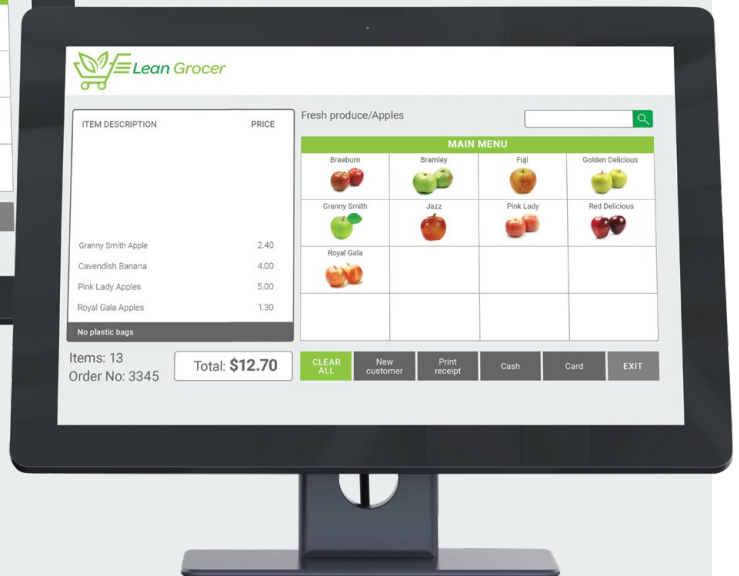
Item attributes used as filters



POS shopping cart



Start of a POS workflow



Drill down to add more details

Multi-button POS

Augment the flexibility of your POS skins with up to 70 action buttons and 999 pages. With the ability to create user-defined workflows, you can design a checkout process that is suited to the nature of your business.

From self-serve checkouts at supermarkets to bespoke orders in eateries, adapting a powerful POS skin to include multiple navigation paths is now easy to create. Users can even be engaged via pop-up button pads – enabling compelling workflows with multiple inputs.

Afterpay & Openpay

Afterpay and Openpay can now be offered to your customers via Pronto Xi POS. Wider payment options provide greater choice and contribute to increased sales.





Tablet-friendly

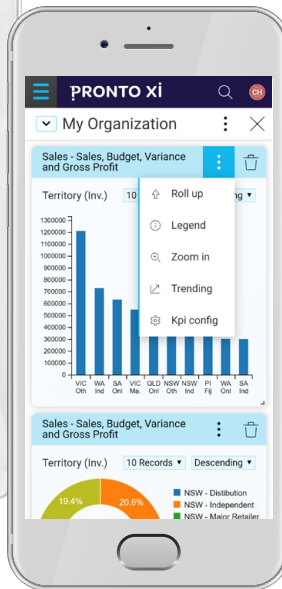
With the Pronto Xi 760 release, we are upgrading the user experience. Starting with Web Interface, we've redesigned our software for tablet devices to complement our fully responsive suite of apps.

While retaining the navigation features valued by users, business data is now more accessible from various devices and for teams on-the-go. Changes make it possible to view workspaces, manage request approvals, search data within Pronto Xi, update sales orders, view CRM data and much more.

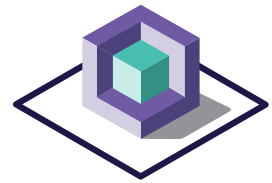
Pronto Xi 760 also delivers the building blocks to create responsive application screens with transformative patterns and UI elements. This enables the delivery of a complete user experience refresh in future releases.



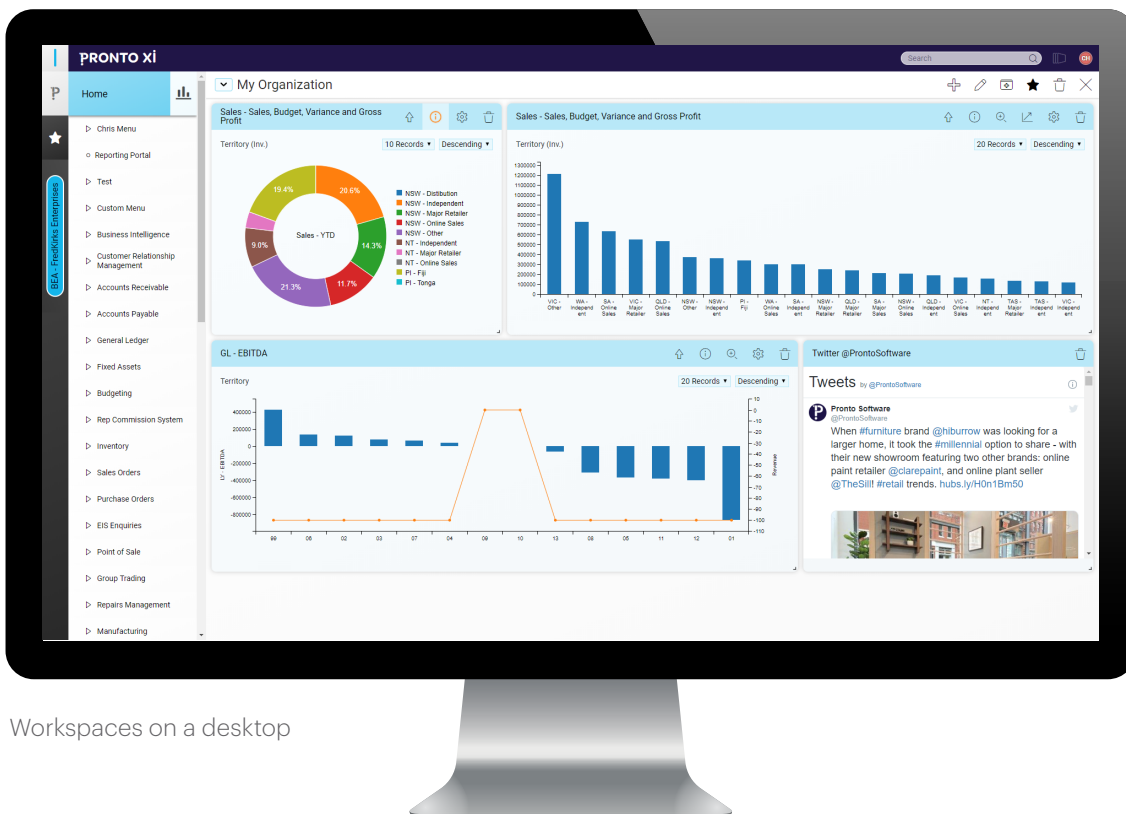
Workspaces on a tablet



Workspaces on a mobile



Stay on top of your business from anywhere by accessing your ERP data in a reader-friendly format



Workspaces on a desktop



A do-it-yourself method to build custom business data workflows

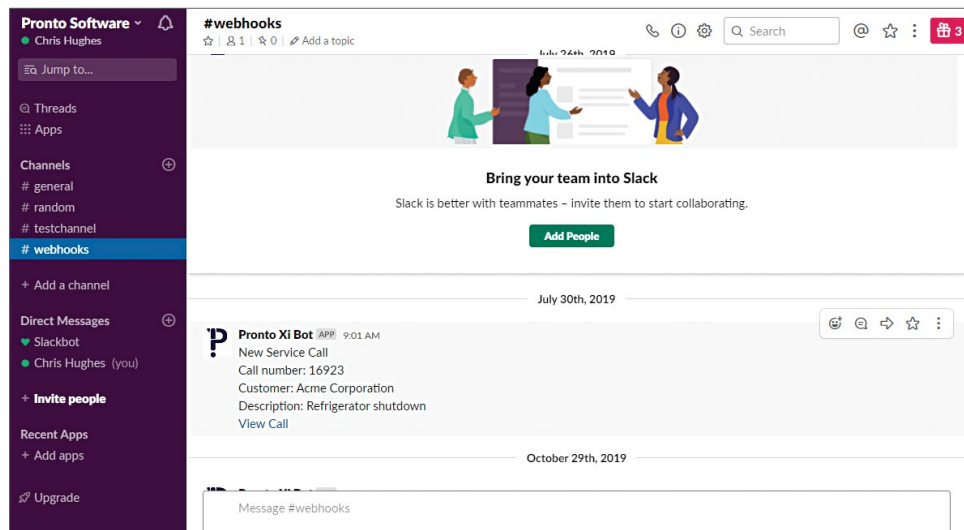
Workflows without borders – Webhooks

Easily send data to other business applications via Webhooks and Pronto Xi Alert Intelligence.

Business applications can create public Webhooks directly, or use a middleware like Zapier to receive data from Pronto Xi via REST APIs. The users can easily customise when and how a Webhook gets triggered with the right data. These automated workflows save time and prevent human error. When combined with Signed URLs, actions can be triggered in Pronto Xi, based on defined rules.

Pronto Xi can easily become part of a business application ecosystem with these on-demand data bridges.

This do-it-yourself method enables custom business data workflows to be built with little or no coding.



Service Call posted straight to a Slack™ channel

Smart API optimisation

Improve the performance of your current infrastructure with on-demand optimisation of your Pronto Connect APIs. The Web Server v3 dynamically throttles the resources available to each API, based on real-time demand.

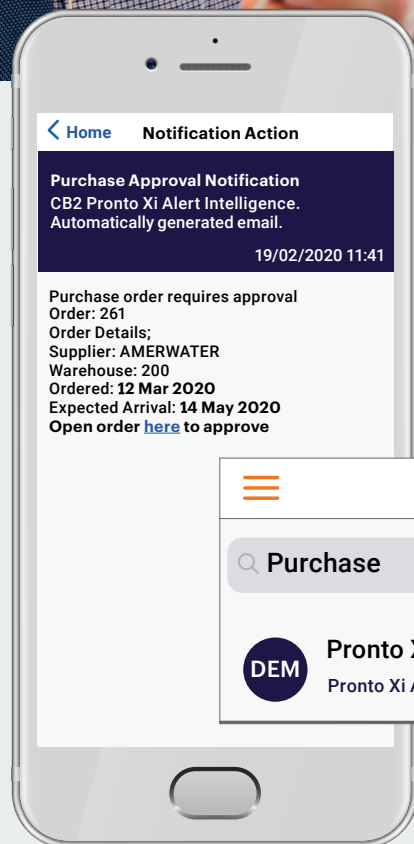
This ensures that all APIs receive the ideal level of resources to power performance.

In the know

Pronto Xi Notifier App

The Notifier app lets users know when key events occur within the system, using Alert Intelligence triggers in Pronto Xi.

This app works across the entire supply chain so that you can keep it moving to meet customer demands on time. For example, you can be notified of production downtime or any urgent warehouse replenishment requests – even purchase order approval requests.



Notification

Get notified via Alert Intelligence



About Pronto Software

We are an Australian developer of award winning business management and analytics solutions. Pronto Xi, our Enterprise Resource Planning (ERP) software, integrates accounting, operational and mobile features in a single system – optimising business processes and unlocking actionable insights. That's why for more than 40 years, over 1,700 Australian and global organisations, across a wide range of industries, have trusted Pronto Xi to simplify their most complex challenges.

With headquarters and our Development Centre located in Melbourne, we have support offices and consultants based across Australia, as well as a global network of Resellers and Solution Partners. Specialised business units within Pronto Software have the expertise to assist you with pivotal technology – Digital Commerce with Pronto Woven, Cloud and Hosting services with Pronto Cloud and Business Intelligence solutions with Pronto iQ.



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